



FEDERATION OF IT EXPERTS

We connect  
you earn

join us



**F!TE**  
FEDERATION OF IT EXPERTS

[www.fite-pl.org/](http://www.fite-pl.org/)



# About us

FITE is an association of partners and small operators (SMEs and ISPs) operating on equal terms for each of its members. Our main goal is to achieve mutual business benefits and support each other.

# Our Goals

1. increasing the geographic coverage of partner services
2. technological exchange to ensure complementarity of services
3. building relationships that enable partners to implement joint business projects
4. business meetings and mutual promotion
5. increase in revenues and profits of partner companies thanks to the distribution of new services



# Benefits

- Economic benefits for partners resulting from the sales scale effect.
- Access to the knowledge base.
- Support from FITE members, including access for our specialists at every stage of cooperation.
- Networking meetings, including business breakfasts.
- Participation in conferences and industry events co-organized by FITE.
- Access to our FITE marketing materials.
- Dedicated offer only for partners.
- Partner's logo on the website + communication in social media.

## What can you get?



A wide range of services for your clients.



Operator services (Internet, data transmission, VoIP platform, IPTV)



Access to the latest solutions in the IT industry.



Each signed contract with the client is a benefit for you.



We offer a commission system for each signed contract with a new client.



We provide substantive support in the sale of telecommunications services to your clients.





# Our cooperation model

- Meetings with partners - presentation of the principles of cooperation and benefits in the joint implementation of services.
- Talks about the real range of partners' activities
- Creating an effective channel of communication with representatives of partners.
- Creating offers based on efficient marketing.
- Supporting the work of partners.
- Framework cooperation agreements.
- Possibility of support by our call center department if you need it.

## Join us



**Cooperation:**

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